

# CAMBIAR INTERNATIONAL EQUITY ADR

4Q 2020

## PORTFOLIO ATTRIBUTES

- 40-50 stock portfolio
- Diversified portfolio that invests primarily in international large-cap companies
- Conviction-weighted ('bottom up') portfolio construction

## FOCUSED INTERNAL RESEARCH

- **Rigorous Equity Underwriting** – Goal in evaluating opportunities/risks/stock valuations
- **Capital Stewardship & Discipline** – Preference towards companies that are prudent in managing capital
- **Clear Inclusion/Exclusion Criteria** – Greater transparency and standards for our clients

## INNOVATIVE INVESTMENT PROCESS

Seek best in class businesses whose future earnings potential are not reflected in the current stock price

### QUALITY

- Durable franchise with track record of innovation
- Above average financial and operating performance
- Strong balance sheet/low leverage

### VALUE

- Valuation measured relative to company's historical trends
- Adjust for changes in business model
- Trades at a discount vs. relevant peer group

### INFLECTION POINT

- Onset of new product and/or pricing cycles
- Divestiture of underperforming asset
- Normalization of business: margins, cash flow, earnings

### CONVICTION

- Portfolio seeks to achieve a balance between high conviction and diversification across sector/industry and drivers of return

## PERFORMANCE

	4Q20	1 Year	3 Year	5 Year	10 Year	Since Inception 2.28.2006
Cambiar ADR (g)	13.1%	2.0%	0.7%	4.5%	5.9%	5.9%
Cambiar ADR (n)	12.9%	1.3%	0.0%	3.8%	5.2%	5.0%
MSCI EAFE	16.1%	7.8%	4.3%	7.5%	5.5%	4.1%

Performance results are for the Cambiar International Equity ADR Composite and are preliminary, please contact Cambiar for finalized figures. All returns greater than one year are annualized. Composite inception date: 2.28.2006.

## TOP TEN HOLDINGS

Security	Weight	Sector	Security	Weight	Sector
Merck	3.2%	Healthcare	Inditex	3.1%	Consumer Discretionary
Sands China	3.1%	Consumer Discretionary	Deutsche Post	3.0%	Industrials
Anglo American	3.1%	Materials	Prosus	3.0%	Consumer Discretionary
Pernod Ricard	3.1%	Consumer Staples	Alibaba	2.6%	Consumer Discretionary
Siemens	3.1%	Industrials	Carlsberg	2.3%	Consumer Staples

## CHARACTERISTICS

	Cambiar	MSCI EAFE		Cambiar	MSCI EAFE		Cambiar	MSCI EAFE
<b>OPERATING EFFICIENCY</b>			<b>VALUATION</b>			<b>CONVICTION</b>		
ROA (Weighted Avg)	6.4%	6.1%	P/E - 1 Year Forecast	17.7x	17.1x	# of Holdings	45	876
ROA (Median)	5.5%	4.2%	P/B	2.6x	1.7x	Active Share	86.1	-
ROE (Weighted Avg)	14.0%	13.5%	Dividend Yield	2.2%	2.5%	Weight of Top 20	51.7%	19.8%
ROE (Median)	12.2%	9.6%				Avg. Position Size	2.2%	0.1%
ROIC (Weighted Avg)	8.8%	9.0%	<b>MARKET CAP</b>			Market Cap (Weighted Avg)	90.1 B	71.4 B
ROIC (Median)	9.0%	6.3%	Market Cap (Median)	42.7 B	12.3 B			

### LEVERAGE

LT Debt to Capital	32.0	31.1
Net Debt to EBITDA	0.9	1.7

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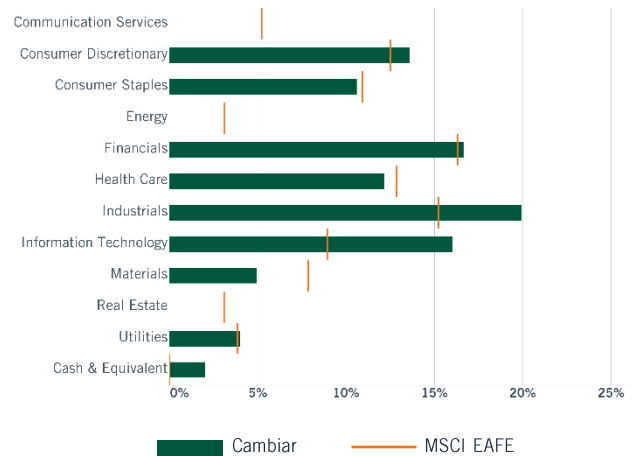
## TOP TEN COUNTRY ALLOCATIONS

	Cambiar	MSCI EAFE
Germany	15.6%	9.4%
France	15.1%	11.1%
Switzerland	10.2%	9.6%
Netherlands	8.9%	4.3%
United Kingdom	8.4%	13.2%
Japan	8.3%	25.3%
Hong Kong	5.6%	3.3%
China	4.5%	0.0%
Spain	4.2%	2.4%
Belgium	3.8%	1.0%

### CAMBIAR OVERVIEW

- Founded in 1973 | 100% employee-owned
- Based in Denver, Colorado
- Principals have average tenure of 22+ years
- Focus on providing high quality investments to clients
- \$9.5 billion in AUS<sup>1</sup> | \$6.4 billion in AUM

## SECTOR WEIGHTING



Cambiar Investors, LLC (Cambiar) is an independent registered investment adviser with the United States Securities and Exchange Commission. Cambiar claims compliance with the Global Investment Performance Standards (GIPS®).

Cambiar's International Equity ADR Composite includes discretionary, taxable and tax-exempt portfolios, including portfolios that are part of broker-affiliated or broker-sponsored programs, including wrap programs, that waive commission costs or bundle fees including commission costs. The records of the portfolios in the composite are maintained on Cambiar's systems. Portfolios in the composite invest predominantly in foreign securities through American Depositary Receipts ("ADRs") and other securities which are traded on U.S. exchanges. Cambiar's International Equity ADR Composite primarily invests in stocks with a market capitalization greater than \$5 billion. The typical number of securities in the International Equity ADR portfolio is 40-50 holdings. As of April 2020, there is no minimum asset level for the composite. Prior to April 2020, the minimum asset level for the composite was \$100,000.

Returns are presented gross (g) and net (n) of management fees. Gross and net returns have been reduced by transaction expenses. Net returns are also reduced by actual investment advisory fees and other expenses that may be incurred in the management of the account. The gross returns reflect accounts with both gross and "pure" gross performance. "Pure" gross returns, applicable to separately managed accounts that are part of broker-affiliated or broker-sponsored programs, including wrap programs, that waive commission costs or bundle fees including commissions (SMA), are not reduced by any expenses, which includes transaction costs, and are provided as supplemental information. Net returns for SMAs are calculated by subtracting actual SMA fees reported by the SMA sponsor. Net of fees performance reflects a blended fee schedule of all accounts within the International Equity ADR Composite. SMAs might also incur bundled fees that are charged by brokerage firms which sponsor SMA fee programs and that may include transaction costs, investment management, portfolio monitoring, consulting services, and in some cases, custodial service fees. Cambiar clients may incur actual fee rates that are greater or less than the rate reflected in this performance summary. Results are reported in U.S. dollars.

Performance results for the International Equity ADR Composite are evaluated against the MSCI EAFE Index. The MSCI EAFE Index (Europe, Australasia, Far East) is a free float-adjusted, market capitalization weighted index that is designed to measure developed market equity performance, excluding the U.S. & Canada. The index assumes no management, custody, transaction or other expenses. The MSCI EAFE Index is a broadly based index that reflects the overall market performance and Cambiar's returns may not be correlated to the index. The index is unmanaged and one cannot invest directly in an index. Cambiar's performance and the performance of the MSCI EAFE Index include the reinvestment of all income. Benchmark returns are net of withholding taxes. Prior to July 2019, Cambiar typically followed each custodian's treatment of tax withholding and therefore dividends may have been presented as gross or net of dividend tax withholding depending on the custodian's treatment. As of July 2019, Cambiar typically records dividends net of withholding taxes although it may depend on various factors such as the issue country and custodian's treatment. Withholding taxes may vary according to the investor's domicile, and other reasons.

Data is provided for a representative account as of December 31, 2020. The portfolio holdings, characteristics, country breakdown, sector weightings, and other charts/graphs may change over time and may differ between clients based upon their investment objectives risk tolerances, and for other reasons. Cambiar makes no warranty, either express or implied, that the weightings shown will be used to manage your account. The securities presented do not represent all securities recommended for advisory clients. The information provided on this page should not be considered a recommendation to purchase or sell any particular security. There can be no assurance that an investor will earn a profit or not lose money. The one year forecast is included for illustrative purposes, and accordingly, no assumptions or comparisons should be made based upon these ratios. The projected ratios, risk statistics, and country allocations are based upon third party sources that are deemed to be reliable; however, Cambiar does not guarantee its accuracy or completeness. Risk statistics are based off a five-year time frame. For characteristics and risk statistics definitions, please visit [www.cambiar.com/definitions](http://www.cambiar.com/definitions).

<sup>1</sup>AUS (assets under supervision) includes UMA/model portfolios that are non-discretionary assets. AUS and AUM are preliminary.

For a copy of Cambiar's International Equity ADR Composite presentation and/or a list of composite descriptions, please contact: Cambiar Investors LLC, 200 Columbine Street, Suite 800, Denver, CO 80206, 1.888.673.9950, [info@cambiar.com](mailto:info@cambiar.com). Past performance is no indication of future results. All information is provided for informational purposes only and should not be construed as an offer to buy or as a solicitation to buy or sell.

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