

# CAMBIAR SMID VALUE

4Q 2018

## Portfolio Attributes

- 35-45 stock portfolio
- Equal-weighted approach forces discipline in a volatile asset class
- Diversification across multiple sectors and industries
- Invests in small and mid-sized companies with market capitalization range primarily between \$2-\$12 billion

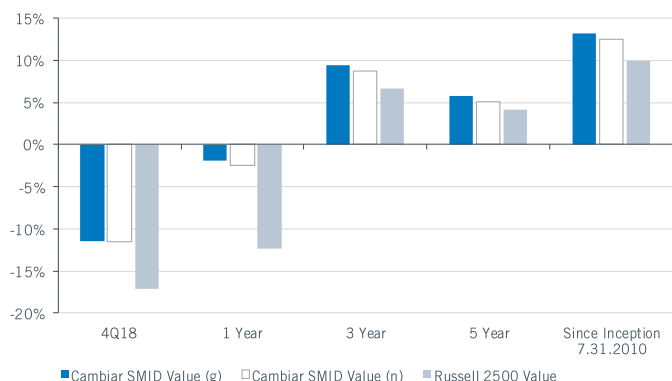
## Innovative Investment Philosophy

- Relative value investment process
- Seeks companies with attractive risk-return profiles
- Focus on companies with catalyst for improvement
- Strive for quality bias in order to provide downside buffer

## A Principled Approach

- Rigorous company research
- Disciplined review and sell processes
- Consistent implementation across full market cycles

## Performance



|                 | Cambiar SMID (g) | Cambiar SMID (n) | R2500 Value |
|-----------------|------------------|------------------|-------------|
| 4Q18            | -11.4%           | -11.6%           | -17.1%      |
| 1 Year          | -1.9%            | -2.5%            | -12.4%      |
| 3 Year          | 9.5%             | 8.7%             | 6.6%        |
| 5 Year          | 5.7%             | 5.0%             | 4.2%        |
| Since Inception | 13.2%            | 12.5%            | 10.0%       |

Inception Date: July 31, 2010. All returns greater than one year are annualized. Performance results are for the Cambiar SMID Value Composite and are preliminary, please contact Cambiar for finalized figures.

## Portfolio Characteristics

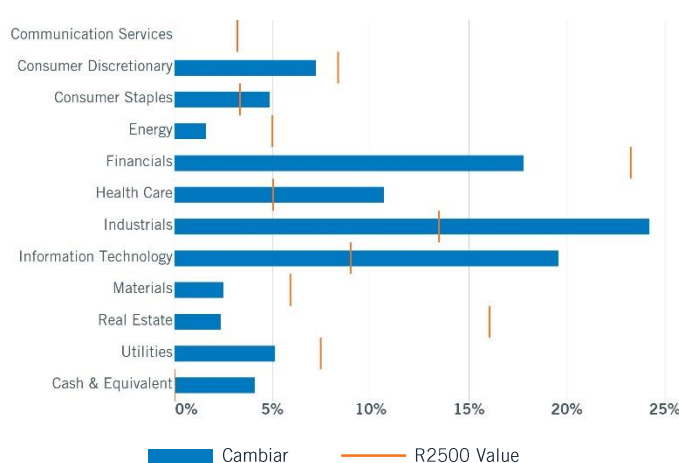
|                             | Cambiar | R2500 Value |
|-----------------------------|---------|-------------|
| P/E - 1Year Forecast        | 12.1x   | 12.6x       |
| P/B                         | 1.9x    | 1.4x        |
| Debt to Equity - Long Term  | 0.7     | 1.2         |
| EPS Growth - Long Term      | 11.0%   | 11.2%       |
| Dividend Yield              | 1.7%    | 2.6%        |
| Weighted Average Market Cap | 7.3 B   | 4.3 B       |
| Median Market Cap           | 6.9 B   | 0.9 B       |
| Turnover                    | 61.9%   | -           |
| Active Share                | 96.0%   | -           |
| Alpha                       | 2.2     | -           |
| Beta                        | 0.8     | 1.0         |
| R-Squared                   | 79.3    | 100         |
| Sharpe Ratio                | 0.5     | 0.3         |
| Standard Deviation          | 10.9    | 12.3        |

## Calendar Year Performance

|       | Cambiar SMID (g) | Cambiar SMID (n) | R2500 Value |
|-------|------------------|------------------|-------------|
| 2018  | -1.9%            | -2.5%            | -12.4%      |
| 2017  | 12.9%            | 12.2%            | 10.4%       |
| 2016  | 18.4%            | 17.5%            | 25.2%       |
| 2015  | -6.0%            | -6.7%            | -5.5%       |
| 2014  | 7.1%             | 6.5%             | 7.1%        |
| 2013  | 48.4%            | 47.4%            | 33.3%       |
| 2012  | 13.4%            | 12.5%            | 19.2%       |
| 2011  | -1.5%            | -1.9%            | -3.4%       |
| 2010* | 29.3%            | 29.2%            | 18.1%       |

\*Inception Date: July 31, 2010. The portfolio holdings, characteristics, sector weightings, and other charts/graphs are included as supplemental information only and complement Cambiar's SMID Value Composite presentation which is available upon request.

## Sector Weighting



## Top Ten Holdings

| Security           | Weight       | Sector                 |
|--------------------|--------------|------------------------|
| Dun & Bradstreet   | 2.9%         | Industrials            |
| Hologic            | 2.7%         | Healthcare             |
| Maximus            | 2.7%         | Information Technology |
| Qiagen             | 2.7%         | Healthcare             |
| Aqua America       | 2.6%         | Utilities              |
| Incyte             | 2.6%         | Healthcare             |
| Toro               | 2.6%         | Industrials            |
| Advance Auto Parts | 2.6%         | Consumer Discretionary |
| WellCare           | 2.6%         | Healthcare             |
| Masco              | 2.6%         | Industrials            |
| <b>% of Total</b>  | <b>26.6%</b> |                        |

### Firm Overview

- 100% employee owned
- Based in Denver, Colorado
- Principals have average tenure of 20+ years
- Focus on providing high quality investments to clients
- \$15.5 billion in AUS<sup>1</sup> | \$10.5 billion in AUM

Cambiar Investors, LLC (Cambiar) is an independent registered investment adviser with the United States Securities and Exchange Commission. Cambiar claims compliance with the Global Investment Performance Standards (GIPS®).

Cambiar's SMID Value Composite includes taxable and tax-exempt portfolios valued at \$100,000 or greater, whose records are maintained on Cambiar's systems. Portfolios in the composite invest in equity securities of small- to mid-sized companies. Cambiar's SMID Value Composite primarily invests in stocks with a market capitalization between \$2 and \$12 billion. The typical number of securities in the SMID Value portfolio is 35-45 holdings. The SMID Value Composite contains proprietary assets.

Returns are presented gross (g) and net (n) of management fees. Gross and net returns are reduced by transaction expenses. Net returns are also reduced by actual investment advisory fees and other expenses that may be incurred in the management of the account. The gross returns reflect accounts with both gross and "pure" gross performance. "Pure" gross returns, applicable to SMA portfolios, are not reduced by any expenses, which includes transaction costs, and are provided as supplemental information. Brokerage firms which sponsor SMA fee programs apply bundled fees which may include transaction costs, investment management, portfolio monitoring, consulting services, and in some cases, custodial service fees. Net returns for SMA portfolios are calculated by subtracting actual SMA fees reported by the SMA sponsor. Net of fees performance reflects a blended fee schedule of all accounts within the SMID Value Composite. Cambiar clients and mutual fund investors may incur actual fee rates that are greater or less than the rate reflected in this performance summary. Results are reported in U.S. dollars.

Performance results for the SMID Value Composite are evaluated against the Russell 2500™ Value Index. The Russell 2500™ Value Index is a float-adjusted, market capitalization weighted index comprised of firms in the Russell 2500™ Index that experience lower price-to-book ratios and lower forecasted growth values. The Russell 2500™ Index is a float-adjusted, market capitalization weighted index that measures the performance of the 2,500 smallest companies in the Russell 3000® Index, which consists of 3,000 of the largest U.S. equities. The index assumes no management, custody, transaction or other expenses. The Russell 2500™ Value Index is a broadly based index that reflects the overall market performance and Cambiar's returns may not be correlated to the index. The index is unmanaged and one cannot invest directly in an index. Cambiar's performance and the performance of the Russell 2500™ Value Index include the reinvestment of all income.

Data is provided for a representative account as of December 31, 2018. Portfolio holdings, characteristics, and sector weightings may change over time and may differ between clients based upon their investment objectives, financial situations and risk tolerances. Cambiar makes no warranty, either express or implied, that the weightings shown will be used to manage your account. The securities presented do not represent all securities recommended for advisory clients. The information provided on this page should not be considered a recommendation to purchase or sell any particular security. There can be no assurance that an investor will earn a profit or not lose money. The one year forecast is included for illustrative purposes and accordingly, no assumptions or comparisons should be made based upon these ratios. Active share is a holdings-based measure of active management representing the percentage of securities in a portfolio that differ from those in the benchmark index. The projected ratios and risk statistics are based upon third party sources that are deemed to be reliable; however, Cambiar does not guarantee its accuracy or completeness. Risk statistics are based off a five year time frame.

<sup>1</sup>AUS (assets under supervision) includes UMA/model portfolios that are non-discretionary assets. AUS and AUM are preliminary.

For a copy of Cambiar's SMID Value Composite presentation and/or a list of composite descriptions, please contact: Cambiar Investors LLC, 200 Columbine Street, Suite 800, Denver, CO 80206, 1.888.673.9950, info@cambiar.com. Past performance is no indication of future results. All information is provided for informational purposes only and should not be construed as an offer to buy or as a solicitation to buy or sell.

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