

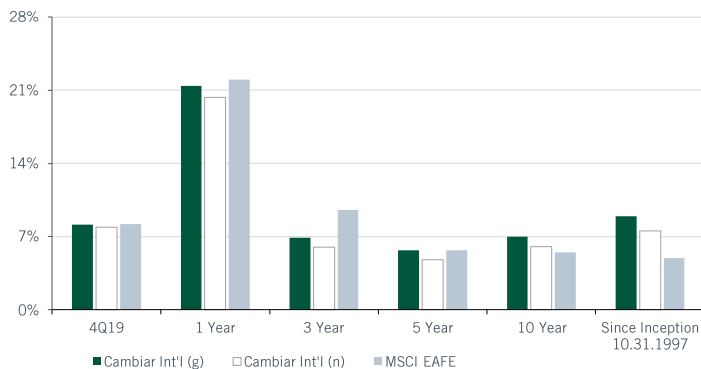
# CAMBIAR INTERNATIONAL EQUITY

4Q 2019

## Portfolio Attributes

- 40-50 stock portfolio
- Up to 15% (at cost) in emerging markets
- Diversified across sectors, countries, regions
- Conviction-weighted 'bottom-up' construction
- Typical time horizon for holdings: 1-2 years

## Performance



	Cambiar Int'l (g)	Cambiar Int'l (n)	MSCI EAFE
4Q19	8.2%	7.9%	8.2%
1 Year	21.4%	20.3%	22.0%
3 Year	6.9%	6.0%	9.6%
5 Year	5.7%	4.8%	5.7%
10 Year	7.0%	6.0%	5.5%
Since Inception	8.9%	7.6%	5.0%

Inception Date: October 31, 1997. All returns greater than one year are annualized. Performance results are for the Cambiar International Equity Composite and are preliminary, please contact Cambiar for finalized figures.

## Calendar Year Performance

	Cambiar Int'l (g)	Cambiar Int'l (n)	MSCI EAFE
2019	21.4%	20.3%	22.0%
2018	-17.8%	-18.5%	-13.8%
2017	22.4%	21.4%	25.0%
2016	0.2%	-0.6%	1.0%
2015	7.8%	6.9%	-0.8%
2014	-7.0%	-7.8%	-4.9%
2013	28.1%	27.1%	22.8%
2012	17.6%	16.5%	17.3%
2011	-6.9%	-7.8%	-12.1%
2010	14.3%	12.8%	7.8%

The portfolio holdings, characteristics, country breakdown, sector weightings, and other charts/graphs are included as supplemental information only and complement Cambiar's International Equity Composite presentation which is available upon request.

## Innovative Investment Philosophy

- Relative value investment process
- Seeks companies with attractive risk-return profiles
- Focus on companies with catalyst for improvement
- Strive for quality bias in order to provide downside buffer

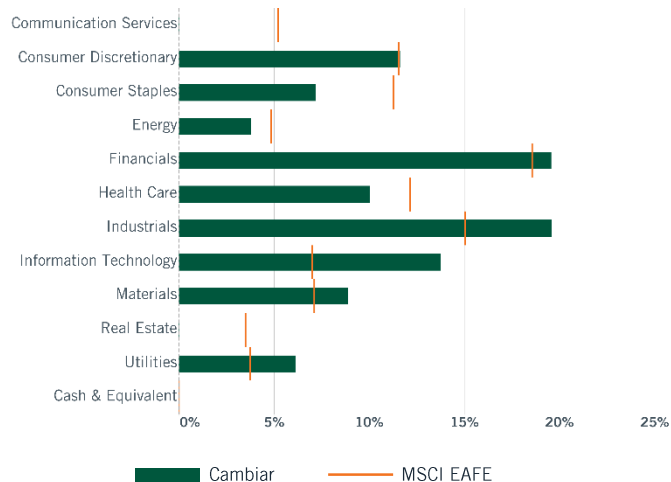
## A Principled Approach

- Rigorous company research
- Disciplined review and sell processes
- Consistent implementation across full market cycles

## Portfolio Characteristics

	Cambiar	MSCI EAFE
P/E - 1 Year Forecast	14.6x	14.6x
P/B	1.9x	1.6x
Debt to Equity - Long Term	0.7	0.9
EPS Growth - Long Term	8.8%	7.9%
Dividend Yield	3.1%	3.2%
Weighted Average Market Cap	61.1 B	67.1 B
Median Market Cap	36.2 B	11.1 B
Turnover	42.4%	-
Active Share	86.1%	-
Alpha	0.3	-
Beta	1.0	1.0
R-Squared	91.0	100
Sharpe Ratio	0.4	0.4
Standard Deviation	11.5	11.6

## Sector Weighting



## Top Ten Country Allocations

	Cambiar	MSCI EAFE
France	18.5%	11.4%
Germany	15.3%	8.7%
United Kingdom	14.1%	15.3%
Netherlands	14.0%	4.8%
Japan	10.7%	24.5%
Switzerland	6.7%	9.3%
Spain	5.9%	2.8%
Hong Kong	5.1%	3.5%
Denmark	2.2%	1.8%
Singapore	2.0%	1.3%

## Top Ten Holdings

Security	Weight	Sector
Royal DSM	3.2%	Materials
SAP SE	3.1%	Information Technology
Prosus	3.0%	Consumer Discretionary
AIA	2.9%	Financials
Danone	2.8%	Consumer Staples
Roche	2.4%	Healthcare
Hitachi	2.4%	Information Technology
Julius Baer	2.3%	Financials
Anglo American	2.3%	Materials
Deutsche Post	2.3%	Industrials
<b>% of Total</b>	<b>26.7%</b>	

### Firm Overview

- 100% employee owned
- Based in Denver, Colorado
- Principals have average tenure of 21+ years
- Focus on providing high quality investments to clients
- \$14.2 billion in AUS<sup>1</sup> | \$9.4 billion in AUM

Cambiar Investors, LLC (Cambiar) is an independent registered investment adviser with the United States Securities and Exchange Commission. Cambiar claims compliance with the Global Investment Performance Standards (GIPS®).

Cambiar's International Equity Composite includes discretionary, taxable and tax-exempt portfolios. The records of the portfolios in the composite are maintained on Cambiar's systems. The minimum asset level for the composite is \$1,000,000. Portfolios in the composite invest predominantly in equity securities traded on foreign exchanges. Cambiar's International Equity Composite primarily invests in stocks with a market capitalization range greater than \$5 billion. The typical number of securities in the International Equity portfolio is 40-50 holdings.

Returns are presented gross (g) and net (n) of management fees. Gross and net returns have been reduced by transaction expenses. Net returns are also reduced by actual investment advisory fees and other expenses that may be incurred in the management of the account. Net of fees performance reflects a blended fee schedule of all accounts within the International Equity Composite. Cambiar clients and mutual fund investors may incur actual fee rates that are greater or less than the rate reflected in this performance summary. Results are presented in U.S. dollars.

Performance results for the International Equity Composite are evaluated against the MSCI EAFE Index. The MSCI EAFE Index (Europe, Australasia, Far East) is a free float-adjusted, market capitalization weighted index that is designed to measure developed market equity performance, excluding the U.S. & Canada. The index assumes no management, custody, transaction or other expenses. The MSCI EAFE Index is a broadly based index that reflects the overall market performance and Cambiar's returns may not be correlated to the index. The index is unmanaged and one cannot invest directly in an index. Cambiar's performance and the performance of the MSCI EAFE Index include the reinvestment of all income. Benchmark returns are net of withholding taxes. Cambiar typically follows each custodian's treatment of tax withholding and therefore dividends may be presented as gross or net of dividend tax withholding depending on the custodian's treatment. Withholding taxes may vary according to the investor's domicile.

Data is provided for a representative account as of December 31, 2019. Portfolio holdings, characteristics, country breakdown, and sector weightings may change over time and may differ between clients based upon their investment objectives, financial situations and risk tolerances. Cambiar makes no warranty, either express or implied, that the weightings shown will be used to manage your account. The securities presented do not represent all securities recommended for advisory clients. The information provided on this page should not be considered a recommendation to purchase or sell any particular security. There can be no assurance that an investor will earn a profit or not lose money. The one year forecast is included for illustrative purposes and accordingly, no assumptions or comparisons should be made based upon these ratios. Active share is a holdings-based measure of active management representing the percentage of securities in a portfolio that differ from those in the benchmark index. The projected ratios, risk statistics, and country allocations are based upon third party sources that are deemed to be reliable; however, Cambiar does not guarantee its accuracy or completeness. Risk statistics are based off a five year time frame.

<sup>1</sup>AUS (assets under supervision) includes UMA/model portfolios that are non-discretionary assets. AUS and AUM are preliminary.

For a copy of Cambiar's International Equity Composite presentation and/or a list of composite descriptions, please contact: Cambiar Investors LLC, 200 Columbine Street, Suite 800, Denver, CO 80206, 1.888.673.9950, info@cambiar.com. Past performance is no indication of future results. All information is provided for informational purposes only and should not be construed as an offer to buy or as a solicitation to buy or sell.

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